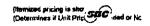
59,515 System Price 2.00 Mark-up



Sweetwater - Bonita Vista Middle School Option 11C with Companion

| | Option 110 with Companion | | | | * | | ra alt e la t | Total List |
|----------------------|---|------|--------------------|-----------------------|------------------------|-------------------------|---------------------|--------------------|
| Equipment Cade | Description | QTY. | SBC Yelt Coat | SBC Tetal Cost | Customer Unit Price | Customer Total Price | ijnit Liet Price | Prior |
| | ellon: Nortal Equipment | - | | | J | | | |
| NTWEGRAA | OPTION 11C SMGLE CABINET (AC) | t | 936.00 | 936.00 | 1,282.70 | 1,282.78 | 1.872.00 | 1,872,00 |
| SY8502N | MERIDIAH COMPARION BASE PKG | 1 | 3,376.80 | 3,376.80 | 4,627.87 | 4,627.87 | 6,753,60 | 6,753,60 |
| NTHHIIGA | C3060 PORTABLE ONLY AND DOC | Ď | 239.40 | 0.00 | 328,10 | 0.00 | 478.80 | 0.00 |
| SW8501 | PORTABLE CREDIT | 0 | 76.60 | 0.00 | 103.61 | 0.00 | 151,20 | 0.00 |
| A0787406 | COMPANION INDIVIDUAL CHARGER K | ū | 75 12 | 0.00 | 107,06 | 0.00 | 156.24 | 0,00 |
| NTAE2QAA | BASE STATION KIT | 26 | 365.40 | 0,500 40 | 500.78 | t3.020.21 | 730.60 | 19,000.80 |
| SW8502 | BASE STATION CREDIT | 26 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| NTCKSIAB | MER COMPANION RADIO LINE CARD | 1 | 1,908,00 | 1,908.00 | 2,614,90 | 2,614.90 | 3,818.00 | 3,816.00 |
| NTE024AA | RP1 - 16 8IX | 2 | 604.80 | 1 209.60 | 828, 97 | 1,657.75 | 1,208.60 | 2,418.20 |
| NTHHZ4AA | C3050/C3060 HQLSTER, CLIP ON | 0 | 12.60 | 0.00 | 17.27 | 0.00 | 25,20 | 000 |
| NTAE50AA | OMMI OUTDOOR ANTENNA | 6 | 289.80 | 1,736.60 | 397,17 | 2,383.01 | 579,60 | 3,477.60 |
| NTSD02GA | PE DISTAL LINE CARD | 7 | 1,260.00 | 8,020,00 | 1,726 82 | 12,007.73 | 2,520,00 | 17,640.00 |
| NTODONBA | ANALOG MESSAGE WAITING LINE CA | 1 | 1,260.00 | 1,260,00 | 1,726.62 | 1,726.62 | 2,520.00 | 2,520.00 |
| NT801488 | UNIVERSAL TRUNK CARD | 1 | 1,298.00 | 1,298.00 | 1.776 15 | 1,776.16 | 2,592.00 | 2,692.00 |
| NTTX31AC | OPT 11C R25.30 ENG DOCUMEN PKG | 1 | 90.00 | 90.00 | 123.34 | 123.34 | 180.00 | 100.00 |
| NTSF8022 | OPT 11C ENTRPRISE SWIPKG | 1 | 2,340.00 | 2,340.00 | 3,206,95 | 3,206.95 | 4,680,00 | 4,680.00 |
| NTSF8600 | TMDIPKG (1.5MB DTVPRI) | 2 | 1,224.00 | Z.448.00 | 1,677.48 | 3,354.98 | 2.448.00 | 4.696,00 |
| NTSF8730 | TMDI D-CHANNELS | 2 | 235.60 | 471.60 | 323.16 | 846.32 | 471,60 | 943.20 |
| NTAK20AD NTSF8103 | CLOCK CONTROLLER CARD | 1 | 360.00 2,700.00 | 360.00 2.700.00 | 493.38 3,700,32 | 493.38 3.700.32 | 720.00 5.400.00 | 720.00 5.400.00 |
| NTW8098A | OPT 11G 100 ADD THS ENTERPRISE | 1 | 648.90 | 648.00 | 888.08 | 3,790.32 889.08 | | 1,298.00 |
| NTOKARBA | OPTION (1C EXPANSION CAS (AC) | | 160.00 | 180.00 | 246.69 | 246.69 | 1,296,00 360,00 | 360.00 |
| NTDK84AA | OPTION 11C 30FT OR 10M EXPANS 10M DUAL FIBRE CONF. PACK (OPT | 1 | 578.00 | 576.00 | 789.40 | 746.69 789.40 | 1,152,00 | 1,152,00 |
| NTBK18AC03 | MERIDIAN MOSES WIDISPLAY, BLAC | à | 264.60 | 0.00 | 362.63 | 0.00 | 529.20 | 0.00 |
| NTMN32867D | MERIDIAN NO902 BASIC CHARCOAL | ŏ | 83.1B | 0.00 | 113.97 | 0.00 | 168.32 | 0.00 |
| NTMN37BA70 | KEY-BASED EXP. MOD. WID FOOTST | ŏ | 75.60 | 000 | 103,61 | 0.00 | 151.20 | 0.00 |
| NTMN38AA70 | KEY-BASED EXPANSION MOD K/T I. | ŏ | 5.04 | 0.00 | 6.91 | 0.00 | 10.08 | 0.00 |
| NTMN33F87D | MERIDIAN MORCO ENHANCED, REL 2 | ō | 168 84 | 0.00 | 231.39 | 0.00 | 337.68 | 0.00 |
| NTMN34FB70 | MERIDIAN M3904 PROF, REL 2, CH | ā | 277.20 | 0.00 | 378.90 | 0.00 | 554,40 | 0.00 |
| A\$1182 | PREPRINTED FEATURE KEY CAPS | i | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| A\$1082 | MERICIAN MODULAR TELEPHONE USE | 1 | 0.00 | 0.00 | 0.00 | 0.00 | 8,00 | 0.00 |
| NTZF7903 | A13901, M3002, M3903, M3904 USE | 7 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| QUASA | POWER FAIL TRANSFER UNIT | 1 | 180.00 | 160.00 | 246.69 | 246,69 | 360.00 | 360.00 |
| NTAKSBAA | POWER SUPPLY CABLE | 2 | 20.16 | 40.32 | 27,63 | 55.26 | 40.32 | 80.64 |
| A\$7011 | DEC TERMINAL PACKAGE | 1 | 504.00 | 504.00 | 690,73 | 690.73 | 1,008.00 | 1,008.00 |
| AMP1102 | CREDIT:NOP:Options 11 | 1 | 0.00 | 0.00 | 0.00 | 0,00 | 0.00 | 0,00 |
| ATSCHOUN | COMPANION GROUP CHARGER | \$ | 136.08 | 680.40 | 186,50 | 932.48 | 272.16 | 1,380,60 |
| Annillary Equipment | t Section | | | | | | | |
| ATZA | AUTO SURVELLANCE ALARM PROC. (ASAP) | 1 | 1,000.00 | 1,000 | 1,370 | 1,370 1 | 2,000 | 2,000 |
| 3351 38-9 01 | MANTENANCE PRINTER | • | 475.00 | 475 | 651 | 551 I | 950 | 2,000 |
| AAD057103 | MAINT TERM TO PRINTER CABLE | 1 | 4.16 | 4 | 6 | 8 1 | | ě |
| ₹00022t2 | ADTRAN T-1 CSU WIPWR & NET CA. | 2 | 272.00 | 544 | 373 | 746 i | 544 | 1,068 |
| AMTCF1500-210 | ALPHA CFR UPS 3.5 HR (OPT 11 - 2 CAB) | 1 | 2,037.00 | 2,037 | 2.792 | 2,792 1 | 4,074 | 4,074 |
| 44.0010609 | NORTEL POWER STRIP | 1 | 10.30 | 10.20 | 14.12 | 14.12 | 20.80 | 20.80 |
| AA0067403 | US ROBOTICS SPORSTER MODEM | 1 | 92.03 | 92.03 | 125,13 | 126.13 | 184.06 | 184.06 |
| | | | | | | | | |
| | Total Maia Fortunal Control | | Total NDP | ** *** | | | | |
| | Total Main Equipment Section | | or Cost | 41,263.92 | • | 56,551.81 | | 82,527.84 |
| | Total Ancillary Equipment Saction | | Total Cost | 4,16Z.49 | \$ | 5,704.65 | \$ | 6,324,98 |
| | Total Equipment Bofore Discount | | | 45,426.41 | • | 62,256.46 | \$ | 90,852.82 |
| | Less System Discount Equipment Price | | | 2,000.00 | | 2,740.98 | | 31,337.34 |
| | Equipmers Price Intialistics | | | 43,428.41 | \$ | 59,515.48 | 5 | 59.515,46 |
| | Project Management | | | 6,860.69 15,689.76 | | | 5 | 8.944.77 |
| | Training | | | | | | * | 20,395,59 |
| | Capting for Comparison | | | 0.00 0.00 | | | \$ | 0.00 |
| | Shipping & Handling | | | 749.54 | | | \$ | 0.00 749.54 |
| | Tetal System Price | | | | | | 5 | 10,606,47 |
| | Taxes, if applicable, to be invoiced on final bill. | | | | | | | |
| | Qualita visitati santii suku 19. 2002 | | | | | | | |

Quote valid until July 19, 2002

Sweetwir Bonka Veta Middle

63,578 System Price 2.00 Mark-up

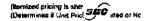
(Stemized pricing is short see all died or No.

Sweetwater - Granger Junior High School Option 11C with Companion

| Equipment Cede | Description | QTY. | SBC Unit Cost | SEC Total Cost | Castomer Unit Fries | Customer Total Price | Unit List Prica | Tatal List Price |
|--------------------------|--|----------|----------------------|----------------------|------------------------------|-------------------------|----------------------|----------------------|
| | posermon Non: Norte: Equipment | urr. | Diff Care | TOOL COST | Office F1 July | TOLE FREE | Price | File |
| NTWBORAA | OPTION 11C SINGLE CABINET (AC) | 1 | 936,00 | 936.00 | 1,364.98 | 1,364.90 | 1,872.00 | 1,672.00 |
| SY85UZIN | MERICHAN COMPANION BASE PKG | 1 | 3,376.80 | 3,376,80 | 4,924.15 | 4,924.15 | 6,753.60 | 6,763.60 |
| NTHH11GA | C3050 PORTABLE ONLY AND DOC | q | 239.40 | 0,00 | 349.10 | 00.00 | 478.80 | 0.00 |
| W8501 | PORTABLE CREDIT | 0 | 75.60 | 0.00 | 110,24 | 9:00 | 151.20 | 0.00 |
| U787406 | COMPANION INDIVIDUAL CHARGER K | 0 | 78.12 | 0.00 | 113.92 | 0.00 | 156.24 | 0.00 |
| FTAE20AA IW8502 | BASE STATION KIT BASE STATION CREDIT | 24 24 | 365.40 0.00 | 8,769.60 0.00 | 532.84 0.00 | 12,788.08 0.00 | 730.90 9.00 | 17,539.20 |
| FCK91AB | MER COMPANION RADIO LINE CARD | 1 | 1,908.00 | 1,908,00 | 2,782,30 | 2.782.30 | 3,816.00 | 3,816.00 |
| /TEC24AA | RPI - 18 EDX | à | 604.80 | 1,209.60 | 881.94 | 1,763.87 | 1,209.60 | 2,419.20 |
| THH24AA | C3050/C3060 HOLSTER, CLIP ON | Ö | 12.60 | 0.00 | 18.37 | 0.00 | 25.20 | 0.00 |
| TAE50AA | DMHI OUTDOOR ANTENNA | 11 | 289.00 | 3 187 62 | 422.59 | 4,648.54 | 579.60 | 8,375.80 |
| THHO4GA | C3050/C3060 EXTENDED CAPICITY | 0 | 50.40 | 0.00 | 73.49 | 0.00 | 100.60 | 0.00 |
| TBD02GA | PE DIGITAL LINE CARD | 7 | 1,260.00 | 8,820.00 | 1,637.37 | 12,661.58 | 2,520.00 | 17,640.00 |
| TEDOSBA | ANALOG MESSAGE WAITING LINE CA | 1 | 1,260.00 | 1,260.00 | 1,837.37 | 1,837.37 | 2.520.00 | 2,520.00 |
| M601489 | UNIVERSAL TRUNK CARD | 1 | 1,296.00 | 1,296.00 | 1,889.66 | 1,689.86 | 2,592.00 | 2,592.00 |
| ITIKG1AC ITSF8022 | OPT 11C R2S.30 ENG DOCUMEN PKG | 1 | 90.00 | 90.00 | 131,24 | 131.24 | 180.00 | 150 00 |
| (TSF6800 | OPT 11C ENTRPRSE SW PICG THOI PKG (1.5MR DTIPRI) | 2 | 2,340.00 1,224.00 | 2,340.00 2,448.00 | 3,41 2.26 1,784.87 | 3,412.26 3,560.74 | 4,650.00 2,448.00 | 4,680.00 4,696.00 |
| TSP8730 | YMO D-CHANNELS | 2 | 235,80 | 471.60 | 343.85 | 687.70 | 471.69 | 943.20 |
| TAK20AD | CLOCK CONTROLLER CARD | 1 | 360.00 | 360.00 | 524.96 | 524,95 | 720.00 | 720.00 |
| TSF8100 | OPT 11C 100 ADD THE ENTERPRISE | 1 | 2,700.00 | 2,700.00 | 3,937.22 | 3,937,22 | 5.400.00 | 5,400.00 |
| MWB09BA | OPTION 11C EXPANSION CAS (AC) | 1 | 848.00 | 548.00 | 944.93 | 944,93 | 1,296,00 | 1,296,00 |
| ITDK498A | OPTION 11C SOFT OR TOM EXPANS | 1 | 160.00 | 180.00 | 262.46 | 262.48 | 360.00 | 350.00 |
| ITDK84AA | 10M DUAL FIBRE CONF. PACK (OPT | 1 | 576.00 | 576.00 | 839.94 | 839.94 | 1,152.00 | 1,152.00 |
| T9K16ACO3 | MERIDIAN M2816 WIDISPLAY, BLAC | D | 264.60 | 0.00 | 385.85 | 0.00 | 529 26 | B,00 |
| FTMN328870 FTMN32FB70 | MERIDIAN M3902 BASIC, CHARCOAL | 0 | 63.16 | 0.00 | 121,27 | 0.00 | 166,32 | 9.00 |
| TMN34FB70 | MERIDIAN M3803 ENHANCED, REI, 2 MERIDIAN M3804 PROF, REI, 2, CN | 0 | 188.84 277.20 | 0.00 6.00 | 246,21 404,22 | 0.00 0.00 | 337,68 | 0.00 |
| S1182 | PREPRINTED FEATURE KEY CAPS | 1 | 0.00 | 0.00 | 0.00 | 0.00 | \$54,40 0.00 | 0.00 0.00 |
| S1082 | MERIDIAN MODULAR TELEPHONE USE | i | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| T2F7903 | M3901, M3902, M3903, M3904 USE | È | 0.00 | 0.00 | 6.00 | 9.00 | 0.00 | 0.00 |
| UAGA | POWER FAIL TRANSFER UNIT | 1 | 180.00 | 180.00 | 252.48 | 262,46 | 360.00 | 360.00 |
| TAKBBAA | POWER SUPPLY CABLE | 2 | 20.18 | 40,32 | 29.40 | 58.80 | 40,52 | 80.64 |
| S7011 | DEC TERMINAL PACKAGE | 1 | 504.00 | 504,00 | 734.95 | 734.95 | 1,009.00 | 1,008.00 |
| MP1102 | CREDIT:NOP:Option 11 | 1 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| TH-HOSTA | COMPANION BROUP CHARGER | 1 | 136.06 | 136.06 | 199.44 | 198,44 | 272.16 | 272.16 |
| nollary Equipment | Section | | | | | | | |
| AST | AUTO SURVEILLANCE ALARM PROC. (ASAP) | • | 1,000.00 | 1,000 | 1,458 | 1,458 i | 2,000 | 2,000 |
| 35139-001 | MAINTENANCE PRINTER | f | 475,00 | 475 | 693 | 602 / | 960 | 960 |
| A0057103 | MAINT TERM TO PRINTER CABLE | 1 | 4.16 | 4 | 6 | 6 1 | a | 8 |
| 2000221,2 | ADTRAN T-1 CSU W/PWR & HET CA. | 2 | 272.00 | 544 | 397 | 769 | 544 | 1,068 |
| MTCF1508-210 ADD10609 | ALPHA CPR UPS 3,3 HR (OPT 11 - 2 CAB) | 1 | 2,037.00 | 2,037 | 2,970 | 2,970 | 4,074 | 4,074 |
| AD061403 | NORTEL POWER STRIP US ROBOTICS SPORSTER MODEM | ! | 10.30 | 10.30 | 15.02 | 15.02 | 20.60 | 20.60 |
| POOL 1400 | OS MOSOTILS SPORSTER MODERN | 1 | 92.03 | 92.03 | 134.20 | 134.20 | 184.06 | 184.08 |
| | | | Total NOP | | | | | |
| | Total Main Equipment Section | | or Cost | 41,437.00 | \$ | 60,425.80 | | 82,875.60 |
| | Total Ancillary Equipment Section | | Total Cost | 4,162.49 | \$ | 6,069.66 | \$ | 8,324.96 |
| | Total Equipment Sciore Discount | | | 45,000.20 | 5 | 65,495.66 | \$ | 91,200.58 |
| | Less System Discourt | | | 2,000.00 | * | 2,916.46 | \$ | 27,621.345 |
| | Equipment Price | | | 43,800.29 | \$ | 63,579.20 | \$ | 63,679.20 |
| | Installation | | | 7,019.91 | | | \$ | 9,125.88 |
| | Project Management Training | | | 7,874.40 0.00 | | | • | 9,449.28 |
| | Cabling for Companier. | | | 9.00 | | | • | 0.00 00.0 |
| | Shipping & Handling | | | 752.40 | | | \$ \$ | 7 52.4 0 |
| | Total System Pries | | | | | | \$ | 82,906.77 |
| | Taxes, if applicable, to be invoiced on final bill. | | | | | | | |
| | Quote valid until July 19, 2002 | | | | | | | |

S/20/02

65,423 System Price 2 00 Mark-up



Sweetwater - Mar Vista Middle School Option 11C with Companion

| Equipment | | 250 | 380 | 58C | Customer | Customer | Unit Lint | Total Lis |
|---------------------|--|-----|--------------------|----------------------|------------|----------------------|----------------------|----------------------|
| Cade | Description | QΥ. | Unit Cost | Total Cost | Unit Price | Total Price | Prios | Price |
| | ction: Nortel Equipment | | | 936.00 | 1,385 66 | 4 055 00 | 4 077 50 | . 425.00 |
| NTWBUSAA | OPTION TIC SINGLE CABINET (AC) | 1 | 936,00 3,376,60 | 3,376,60 | 1,385 96 | 1,385.68 4,999.05 | 1,872.00 6,753.60 | 1,872.00 6,753,60 |
| SY#502N | MERIDIAN COMPANION BASE PKG | 1 | 239.40 | 0.00 | 354.41 | 4,999.05 | 5,753.60 478.80 | 9,133,90 |
| NTHH11GA SW6501 | C3050 PORTABLE ONLY AND DOC PORTABLE CREDIT | ő | 75.60 | 0.00 | 111.92 | 0.00 | 151.20 | 0.00 |
| A0787406 | COMPANION INDIVIDUAL CHARGER K | Ď | 78.12 | 0.00 | 115.85 | 0.00 | 158.24 | 0.00 |
| NTAE 20AA | BASE STATION KIT | 26 | 365.40 | 9.500.40 | 540 94 | 14.064.48 | 730.80 | 19,000,80 |
| SWB502 | BASE STATION CREDIT | 26 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| NTCK91AB | MER COMPANION RADIO LINE CARD | 1 | 1,908.00 | 1.908.00 | 2,624.62 | 2.824.62 | 3,816.00 | 3,816.00 |
| NTE024AA | RPI- 16 BIX | 2 | 504.80 | 1,209,60 | 895.35 | 1.790.70 | 1.209.60 | 2,419.20 |
| NTHH24AA | C3050/C3050 HOLSTER, CLIP ON | ö | 12.60 | 0.00 | 19.65 | 0.00 | 25.20 | 000 |
| NTAESOAA | OMNI OUTDOOR ANTENNA | 10 | 289.80 | 2,898.00 | 429.02 | 4,290,23 | 579.60 | 5,796.00 |
| NTHHO4GA | C3050/C3060 EXTENDED CAPICITY | 3 | 50.48 | 151.20 | 74.61 | 223.54 | 109 80 | 302.40 |
| NTBD02GA | IPE DIGITAL LINE CARD | 7 | 1,260,00 | 8,820.00 | 1.865.32 | 13,057,21 | 2,520,00 | 17,640 00 |
| NTBDOSBA | ANALOG MESSAGE WAITING LINE CA | • | 1,260,00 | 1 260 00 | 1,885,32 | 1.865.32 | 2,620.00 | 2,520,00 |
| NT8D14BB | UNIVERSAL TRUNK CARD | 1 | 1,296.00 | 1,295.00 | 1,918,61 | 1.918.61 | 2,692.00 | 2.592.00 |
| NTTK31AC | OPT 11C R25 30 ENG DOCUMEN PKG | 1 | 90.00 | 90.00 | 133,24 | 133.24 | 180.00 | 180.00 |
| NTSF8022 | OPT 11C ENTRPRSE SW PKG | i | 2,349.00 | 2,340,00 | 3.484.16 | 3.464.16 | 4,880.00 | 4,680,50 |
| NTSF6800 | TMDI PKG (1,5MB DTVPRI) | 2 | 1 224 00 | 2,448,00 | 1.612.02 | 3,624,04 | 2,448.00 | 4,896.00 |
| NTSF8730 | TMDI D-CHANNELS | 2 | 235.60 | 471.60 | 349.08 | 598.16 | 471.60 | 943.20 |
| NTAK20AD | CLOCK CONTROLLER CARD | ī | 360.00 | 360.00 | 532,95 | 532.95 | 720 00 | 720.00 |
| NTSF8103 | OPT 11C 100 ADD THIS ENTERPRISE | 1 | 2,700,00 | 2,700.00 | 3.997.10 | 3,997,10 | 5,400.00 | 5,400.00 |
| NTWEGSEA | OPTION 11C EXPANSION CAB (AC) | , | 648.00 | 648 00 | 969 31 | 959.31 | 1,296,00 | 1,298,00 |
| NTDK4\$BA | OPTION 11C 30FT OR 10M EXPANS | 1 | 180.00 | 183.00 | 266.47 | 266,47 | 360.00 | 360.00 |
| NTDK84AA | 10M DUAL FIBRE CONF. PACK (OPT | 1 | 576.00 | 576,00 | 852.72 | 852.72 | 1,152.00 | 1,152.00 |
| NT9K16AC03 | MERIDIAN M2616 W/DISPLAY, BLAC | Q | 264 60 | 0.00 | 391.72 | 0.00 | 520.20 | 0.00 |
| NTMN32BB70 | MERIDIAN M3902 BASIC, CHARCOAL | 0 | 83,16 | 0.00 | 123,11 | 0.00 | 166.32 | 0.00 |
| NTMN33F870 | MERIDIAN M3903 ENHANCED, REL 2 | 0 | 168.84 | 0.00 | 249.95 | 0.00 | 337,68 | 0.00 |
| NTMN34FB70 | MERIDIAN M3904 PROF, REL 2, CH | 0 | 277,20 | 0.00 | 410.37 | 0.00 | 554.40 | 0.00 |
| AS1182 | PREPRINTED FEATURE KEY CAPS | 1 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| A\$1082 | MERIDIAN MODULAR TELEPHONE USE | 1 | 0.00 | 0.00 | 0.00 | 0.03 | 0.00 | 0.00 |
| NT2F7903 | M3801, M3902, M3903, M3904 USE | В | 0.00 | 0.00 | 0.00 | 0,00 | 0.00 | 0.00 |
| QUASA | POWER FAIL TRANSFER UNIT | 1 | 180.00 | 180,00 | 266.47 | 286.47 | 360.00 | 360.00 |
| ntakseaa | POWER SUPPLY CABLE | 2 | 20.16 | 40.32 | 29.85 | 59.69 | 40.32 | 80.84 |
| A\$7011 | DEC TERMINAL PACKAGE | 1 | 504.00 | 504.00 | 746.13 | 746.13 | 1,008.00 | 1,008,00 |
| AMP1102 | CREDIT:NDP:Option 11 | 7 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| NTI-#H06TA | COMPANION GROUP CHARGER | 1 | 136.08 | 136,08 | 201.45 | 201.45 | 272.16 | 272.16 |
| Ancillary Equipment | t Section | | | | | | | |
| AT2A | AUTO SURVEILLANCE ALARM PROC (ASAP) | 7 | 1,000,00 | 1,000 | 1,480 | 1,460 | 2.000 | 2,000 |
| 335139-001 | MAINTENANCE PRINTER | 1 | 475 00 | 475 | 703 | 703 | 950 | 950 |
| AA0057103 | MAINT TERM TO PRINTER CABLE | f | 4,16 | 4 | 6 | 6 I | 8 | 8 |
| 1200022L2 | ADTRAN T-1 CSU WIPWR & NET CA. | 2 | 272 00 | 544 | 403 | 805 I | 544 | 1,088 |
| MTCF1500-210 | ALPHA CFR UPS 3.5 HR (OPT 11 - 2 CAB) | 1 | 2,037.00 | 2,037 | 3,015 | 3,016 | 4,074 | 4.074 |
| AA0010609 | NORTEL POWER STRIP | 1 | 10.30 | 10.30 | 15.25 | 15 25 | 20,60 | 20,60 |
| AA0061403 | US ROBOTICS SPORSTER MODEM | • | 92.03 | 92 03 | 136.24 | 136.24 | 184.06 | 184.08 |
| | | | | | | | | |
| | Walter Burgar and | | Total NOP | | _ | | | |
| | Total Main Equipment Section | | or Cost | 42,030.00 | ş. | 62,221,59 | \$ | 84,060.00 |
| | Total Ancillary Equipment Section | | Total Cost | 4,162.48 | \$ | 6,162.19 | \$ | 8,324.98 |
| | Total Equipment Before Discount | | | 46,192.49 | 2 | 68,383.78 | \$ | 92,384 9 8 |
| | Less System Discount | | | 2,000.00 | 5 | 2,950.62 | | 26,962.02 |
| | Equipment Price | | | 44,192.49 | \$ | 65,422.96 | <u> •</u> | 65.422.96 |
| | fretalletion | | | 7,054.74 7,490.40 | | | 3 | 9,171,16 |
| | Project Management | | | 7,490 40 0 00 | | | S | 8,965.48 |
| | Training | | | | | | * | 0.00 |
| | Cabling for Companion Shipping & Handling | | | 0.00 762.18 | | | \$ \$ | 0.00 762.16 |
| | Yets I System Price | | | | | | • | 84,344.76 |
| | Fares, if applicable, to be invoiced on final bill | | | | | | | |
| | | | | | | | | |

Quote valid until July 19, 2002

Attachment 3

SLD Funding Commitment Report July 23, 2001



Universal Service Administrative Company

Schools & Libraries Division

Administrator's Decision on Appeal - Funding Year 2001-2002

April 25, 2002

Denise Loader Information Technology Department Sweetwater Union High School District 455 Moss Street Chula Vista, CA 91911-2896

Re:

Billed Entity Number:

143619

471 Application Number:

260321

Funding Request Number(s):

659338, 659352, 659367, 659392, 659427, 659444, 659465, 659482, 659601, 659919,

660042, 660065, 660074, 660090, 660106,

660113, 660127.

Your Correspondence Dated:

August 8, 2001

After thorough review and investigation of all relevant facts, the Schools and Libraries Division ("SLD") of the Universal Service Administrative Company ("USAC") has made its decision in regard to your appeal of SLD's Year Four Funding Commitment Decision for the Application Number indicated above. This letter explains the basis of SLD's decision. The date of this letter begins the 60-day time period for appealing this decision to the Federal Communications Commission ("FCC"). If your letter of appeal included more than one Application Number, please note that for each application for which an appeal is submitted, a separate letter is sent.

Funding Request Number:

659338; 659352; 659367, 659392; 659427; 669444

659465, 659482, 659601, 659919, 660042, 660065,

660074, 660090, 660106, 660113, 660127.

Decision on Appeal:

Denied in full

Explanation:

Your appeal claims that this is a request for eligible telecommunications service. You would like the SLD to change the category of services to telecommunications and provide funding for this request. You also claim that service provider owns equipment and ownership will not transfer to school in the future, equipment will be

used for telecommunications purposes or internet access, and LAN will continue to work without dependence on the equipment.

- After through review of your appeal it has been determined that the category of service for these request should be internal connections. According to information (your fax dated April 18, 2001) submitted during Form 471 review process the funds requested are for the purchasing of PBXs.
- According to program rules in order for equipment to be considered as part of end-toend telecommunications (priority-1) services, equipment is to be owned by the
 service provider and there is no indication of a future transfer ownership transfer to
 school. Since you indicated during the initial review process that the PBXs are a
 purchase, they do not qualify as telecommunications services.
- FCC rules require that where demand for funding exceeds available support, first priority be given to requests for telecommunications services and Internet access. See 47 C.F.R. §54.507(g)(1)(i). FCC rules further require that requests for internal connections be given second priority, and be funded only if funds remain after support has been provided for telecommunications and Internet access through all discount levels in a funding year. See 47 C.F.R. § 54.507(g)(1)(ii). Where demand for discounts for internal connections exceeds available support, FCC rules require that funding be allocated to the most economically disadvantaged schools as determined by the matrix at 47 C.F.R. § 54.505(c). See 47 C.F.R. § 54.507(g)(1)(ii). Pursuant to the matrix, funds are allocated first to applicants eligible for a 90 percent discount, then to schools eligible for an 80 percent discount, and in the same manner until no funds remain. See 47 C.F.R. § 54.507(g)(1)(ii)-(iii). For schools and libraries that create consortia for the purposes of making funding requests and sharing services, the discount level is calculated by averaging the applicable discounts of the schools and libraries that are members of the consortia. See 47 C.F.R. § 54.505(4). Because discount levels for consortia are determined in this manner, the discount levels for shared services requests are single discount level percentages rather than the broad discount level percentages for individual applicants as determined by the matrix. See 64 Fed. Reg. 33785 (1999). Consequently, where demand for discounts for internal connections exceeds available support, funds are allocated first to applicants are the 90 percent discount level, and then at each descending single percentage until there are no remaining funds. See 47 C.F.R. § 54.507(g)(1)(iii). Consequently, SLD denies your appeal because there is insufficient funding for Funding Year four to provide discounts for internal connections requests to applicants that are below the 86% discount level.

If you believe there is a basis for further examination of your application, you may file an appeal with the Federal Communications Commission (FCC) via United States Postal Service: FCC, Office of the Secretary, 445-12th Street SW, Washington, DC 20554. If you are submitting your appeal to the FCC by other than United States Postal Service, check the SLD web site for more information. Please reference CC Docket Nos. 96-45 and 97-21 on

the first page of your appeal. The FCC must RECEIVE your appeal WITHIN 60 DAYS OF THE ABOVE DATE ON THIS LETTER for your appeal to be filed in a timely fashion. Further information and new options for filing an appeal directly with the FCC can be found in the "Appeals Procedure" posted in the Reference Area of the SLD web site, www.sl.universalservice.org.

We thank you for your continued support, patience, and cooperation during the appeal process.

Schools and Libraries Division
Universal Service Administrative Company

FUNDING COMMITMENT REPORT

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Form 471 Application Number: 260321 Funding Request Number: 659410 Fund Services Ordered: Internal Connections SPIN: 143004812
                                                                                                                                                                              Funding Status: Not Funded
   SPIN: 143004812

Contract Number: ATO B-3

Billing Account Number: (619)691-5500

Earliest Possible Effective Date of Discount: 07/01/2001

Contract Expiration Date: 06/30/2002

Site Identifier: 103757

Pre-Discount Amount: $82,708.00

Discount Percentage Approved by the SLD: N/A

Funding Commitment Decision: $0.00 - Srvc/Discount will NOT be funded

Funding Commitment Decision Explanation: Category of service was changed from

Telecomm to Internal Connections. The funding cap will not provide < 90% discount to be funded. For further details see WWW.SL.UNIVERSALSERVICE.ORG.
                                                                                                                                                                                              Service Provider Name: SBC DataComm
               Funding Request Number: 659427 Funding Status: Not Funded
Services Ordered: Internal Connections
SPIN: 143004812 Service Provider Name: SBC DataComm
        SPIN: 143004812

Contract Number: ATO B-3

Billing Account Number: (619)691-5500

Earliest Possible Effective Date of Discount: 07/01/2001

Contract Expiration Date: 06/30/2002

Site Identifier: 103695

Pre-Discount Amount: $118,362.00

Discount Percentage Approved by the SLD: N/A

Funding Commitment Decision: $0.00 - Srvc/Discount will NOT be funded

Funding Commitment Decision Explanation: Category of service was changed from Telecomm. to Internal Connections. The funding cap will not provide < 90% discount to be funded. For further details see WWW.SL.UNIVERSALSERVICE.ORG.
              Funding Request Number: 659444 Funding Status: Not Funded
Services Ordered: Internal Connections
SPIN: 143004812 Service Provider Name: SBC DataComm
SPIN: 143004812 Service Provider Name: SBC DataComm
Contract Number: ATO B-3
Billing Account Number: (619)691-5500
Earliest Possible Effective Date of Discount: 07/01/2001
Contract Expiration Date: 06/30/2002
Site Identifier: 104415
Pre-Discount Amount: $82,708.00
Discount Amount: $82,708.00
Discount Percentage Approved by the SLD: N/A
Funding Commitment Decision: $0.00 - Srvc/Discnt will NOT be funded
Funding Commitment Decision Explanation: Category of service was changed from
Telecomm. to Internal Connections. The funding cap will not provide < 90% discount
to be funded. For further details see WWW.SL.UNIVERSALSERVICE.ORG.
Funding Request Number: 659465 Funding Status: Not Funded
Services Ordered: Internal Connections
SPIN: 143004812 Service Provider Name: SBC DataComm
Contract Number: ATO B-3
Billing Account Number: (619)691-5500
Earliest Possible Effective Date of Discount: 07/01/2001
Contract Expiration Date: 06/30/2002
Site Identifier: 104418
Pre-Discount Amount: $82,708.00
Discount Percentage Approved by the SLD: N/A
Funding Commitment Decision: $0.00 - Srvc/Discount will NOT be funded
Funding Commitment Decision Explanation: Category of service was changed from Telecomm. to Internal Connections. The funding cap will not provide < 90% discount to be funded. For further details see www.SL.UNIVERSALSERVICE.ORG.
            Funding Request Number: 659482 Funding Status: Not Funded
Services Ordered: Internal Connections
SPIN: 143004812 Service Provider Name: SBC DataComm
 SPIN: 143004812
Contract Number: ATO B-3
Billing Account Number: (619)691-5500
Earliest Possible Effective Date of Discount: 07/01/2001
Contract Expiration Date: 06/30/2002
Site Identifier: 104421
Pre-Discount Amount: $118,362.00
Discount Percentage Approved by the SLD: N/A
Funding Commitment Decision: $0.00 - Srvc/Discnt will NOT be funded
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FUNDING COMMITMENT REPORT

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Form 471 Application Number: 260321
Funding Request Number: 659919 Funding Status: Not Funded
Services Ordered: Internal Connections
SPIN: 143004812 Service Provider Name:
                                                                                                                                                                                      Service Provider Name: SBC DataComm
      SPIN: 143004812 Service Provider Name: SBC DataComm
Contract Number: ATO B-3
Billing Account Number: (619)691-5500
Earliest Possible Effective Date of Discount: 07/01/2001
Contract Expiration Date: 06/30/2002
Site Identifier: 103651
Pre-Discount Amount: $82,708.00
Discount Percentage Approved by the SLD: N/A
Funding Commitment Decision: $0.00 - Srvc/Discount will NOT be funded
Funding Commitment Decision Explanation: Category of service was changed from
Telecomm to Internal Connections. The funding cap will not provide < 90% discount to be funded. For further details see WWW.SL.UNIVERSALSERVICE.ORG.
           Funding Request Number: 660042 Funding Status: Not Funded
Services Ordered: Internal Connections
SPIN: 143004812 Service Provider Name: SBC DataComm
SPIN: 143004812

Contract Number: ATO B-3

Billing Account Number: (619)691-5500

Earliest Possible Effective Date of Discount: 07/01/2001

Contract Expiration Date: 06/30/2002

Site Identifier: 103649

Pre-Discount Amount: $82,708.00

Discount Percentage Approved by the SLD: N/A

Funding Commitment Decision: $0.00 - Srvc/Discnt will NOT be funded

Funding Commitment Decision Explanation: Category of service was changed from Telecomm. to Internal Connections. The funding cap will not provide < 90% discount to be funded. For further details see WWW.SL.UNIVERSALSERVICE.ORG.
        Funding Request Number: 660065 Funding Status: Not Funded
Services Ordered: Internal Connections
SPIN: 143004812 Service Provider Name: SBC DataComm
 SPIN: 143004812 Service Provider Name: SBC DataComm
Contract Number: ATO B-3
Billing Account Number: (619)691-5655
Earliest Possible Effective Date of Discount: 07/01/2001
Contract Expiration Date: 06/30/2002
Site Identifier: 103687
Pre-Discount Amount: $82,708.00
Discount Percentage Approved by the SLD: N/A
Funding Commitment Decision: $0.00 - Srvc/Discount will NOT be funded
Funding Commitment Decision Explanation: Category of service was changed from
Telecomm. to Internal Connections. The funding cap will not provide < 90% discount
to be funded. For further details see WWW.SL.UNIVERSALSERVICE.ORG.
         Funding Request Number: 660074 Fund Services Ordered: Internal Connections SPIN: 143004812 S
                                                                                                                                                                     Funding Status: Not Funded
                                                                                                                                                                                    Service Provider Name: SBC DataComm
SPIN: 143004812 Service Provider Name: SBC DataComm
Contract Number: ATO B-3
Eilling Account Number: (619)691-5655
Earliest Possible Effective Date of Discount: 07/01/2001
Contract Expiration Date: 06/30/2002
Site Identifier: 103683
Pre-Discount Amount: $118,362.00
Discount Percentage Approved by the SLD: N/A
Funding Commitment Decision: $0.00 - Srvc/Discount will NOT be funded
Funding Commitment Decision Explanation: Category of service was changed from
Telecomm. to Internal Connections. The funding cap will not provide < 90% discount
to be funded. For further details see WWW.SL.UNIVERSALSERVICE.ORG.
Funding Request Number: 660090 Funding Status: Not Funded Services Ordered: Internal Connections SPIN: 143004812 Service Provider Name: SBC DataComm Contract Number: ATO B-3 (Billing Account Number: (619)691-5655 Earliest Possible Effective Date of Discount: 07/01/2001 Contract Expiration Date: 06/30/2002 Site Identifier: 103689 Pre-Discount Amount: $118,362.00 Discount Percentage Approved by the SLD: N/A Funding Commitment Decision: $0.00 - Srvc/Discount will NOT be funded
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Funding Commitment Decision Explanation: Category of service was changed from Telecomm. to Internal Connections. The funding cap will not provide < 90% discount to be funded. For further details see WWW.SL.UNIVERSALSERVICE.ORG.

FUNDING COMMITMENT REPORT

Form 471 Application Number: 260321
Funding Request Number: 660106 Funding Status: Not Funded
Services Ordered: Internal Connections
SPIN: 143004812 Service Provider Name: SBC DataComm
Contract Number: (619)691-5655
Earliest Possible Effective Date of Discount: 07/01/2001
Contract Expiration Date: 06/30/2002
Site Identifier: 103648
Pre-Discount Amount: \$118,362.00
Discount Percentage Approved by the SLD: N/A
Funding Commitment Decision: \$0.00 - Srvc/Discont will NOT be funded
Funding Commitment Decision: \$0.00 - Srvc/Discont will NOT be funded
Telecomm. to Internal Connections. The funding cap will not provide < 90% discount to be funded. For further details see www.SL.ONIVERSALSERVICE.ORG.

Attachment 4

Attachment 4

Telecommunication Services CC Docket No 96 – 45, page 7 On-premise Equipment for End-to-End Service

CC DOCKET NO. 96-451

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|--|--|----|--|--|
| Network Access Register | Used with Centrex service, the Network Access Register (NAR) serves the same function as a Private Branch Exchange (PBX) trunk in that it provides access to and from the telephone company central office. The number of simultaneous calls to and from the public switched telephone network is equal to the number of NARs the Centrex customer subscribes to. | | | |
| | NARs may also be used in conjunction with other eligible telecommunications services such as Network Access Service and Network Access Register Usage Package. | | | |
| ······································ | Network Access Registers are eligible for discount. | | | |
| Non-Published Telephone Line Charge | These are the monthly charges incurred to have a telephone number not be published in the directory. Normally, telephone companies provide a listing of the telephone number in the white and yellow pages of the telephone directory free of charge to their business customers. Residential customers normally receive a free listing in the white pages. Some companies do not publish the subscriber's number in the directory, but will provide it with "Directory Assistance." This charge is ineligible for discount. | No | | |
| On-premise Equipment for End-to-End Service | In some instances, service providers may install equipment on the premises of schools or libraries as part of their provision of eligible Telecommunications Services or Internet Access. That equipment may be considered as part of the provision of end-to-end Telecommunications Services or Internet Access (and not as Internal Connections) if the applicant demonstrates that it meets all of the following criteria: | | | |
| | It will be provided by the same service provider that provides the service, and ownership will not transfer to the school or library in the future. | | | |
| | The relevant contract or lease does not include an option to purchase the equipment by the school or library. | | | |
| | The school or library has no contractual right to exclusive use of the equipment. | | | |
| | Upfront, non-recurring charges are less than 67% of total charges (recurring plus non-recurring). | | | |
| | The equipment will not be used by the school or library for any purpose other than receipt of the eligible Telecommunications Services or Internet Access of which it is a part. | | | |
| | The Local Area Network for data communications of the school or library is functional without dependence on the equipment. | | | |
| | Responsibility for maintaining the equipment rests with the service provider, not the school or library. | | | |
| | The equipment must be directly related to the end-to-end provision of service by the service provider. If any of these criteria is not met, the equipment is considered to be internal Connections. | | | |